

Case study

NORILSK NICKEL

A single solution for all contractual, financial, market and trading business requirements in a single platform.

About Norilsk Nickel

Norilsk Nickel Group is the world's largest producer of nickel and palladium and one of the world's leading producers of platinum and copper. Norilsk Nickel also produces cobalt, rhodium, silver, gold, iridium, ruthenium, selenium, tellurium as well as sulfur.

The Group is involved in prospecting, exploration, extraction, refining and metallurgical processing of minerals, as well as in production, marketing and sale of base and precious metals.

The challenge

With premises in three continents and a global sales network, the Company required a fully integrated globally accessible and scalable solution that will provide straight through processing functionality covering all aspects of a transaction lifecycle from deal capture, through execution, trading, risk management, scheduling and logistics, to accounting across all business areas.

As well as being the world's largest producer of nickel, amounting to approximately 14% of all nickel produced globally, Norilsk Nickel also produces around 40% of the palladium used in the world. The Group is also a significant producer of both platinum and copper, along with the by-products including cobalt, rhodium, silver and gold. Brady CTRM will provide Norilsk Nickel with a single solution that will manage all of its contractual, financial, market and trading business requirements in a single platform.

Why Brady

"Investing in a new software platform is an important decision, which is also associated with a degree of risk. To meet the challenges we face in the complex and highly volatile markets in which we operate, we are confident that we have sufficiently mitigated that risk by selecting a solution that can support the full requirements of the metal processing value chain."

- Markus Meurer, Head of Global Sales & Marketing - Norilsk Nickel

Norilsk Nickel's selection of Brady is a clear endorsement of Brady's unrivalled reputation in the market and of our product strategy of fully integrated trading, risk management, logistics and accounting platforms.

"The Brady team affords the most thorough understanding of the metals markets in the CTRM space, which coupled with its unparalleled portfolio of customer references, provides us with the proven assurance of Brady's capability to meet our requirements and deliver."

- Markus Meurer, Head of Global Sales & Marketing, Norilsk Nickel

About BRADY

Brady PLC is the largest independent provider of trading and risk management software to the global commodity markets with leading expertise in metals.

We have over 30 years of expertise in commodity markets with more than 10,000 users at over 200 companies worldwide, who depend on our software solutions to deliver mission critical business transactions across their global operations.

For commodities, we offer solutions for end-to-end trading lifecycle management of derivatives, physicals, raw materials and concentrates, together with hedging and risk management, logistics and inventory management, accounting and finance, for base and precious metals, raw materials, agriculture and softs and oil markets.

We are committed to keeping our customers ahead of the curve by keeping abreast of the latest market developments to drive innovation in our software, coupled with the deep knowledge and expertise of our people.

Speak to a Brady Metals Expert today and discover how Brady's software suite can support your commodity trading activity.

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